

## **Deshmukh Rajendra Vinayak**

**Date of birth:** 21<sup>st</sup> Nov 1952

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### **Objective**

- To work as mentor in project management.

### **Educational background**

**Graduation** : B.E (Mechanical)

**Grade** : 1<sup>st</sup> class

**Collage** : Collage of Engineering Pune.

**Year of passing:** Jun 1974

### **Work experience**

Company	Place	Position last held	Date		Experience
			From	To	
Victor Gasket	Nashik	Shop floor engineer	Jun 1974	Mar 1975	10 mts
Godrej & Boyce Mfg.Co.Ltd	Mumbai	General manager	Apr 1975	Nov 2005	30 yrs

### **Training Sessions Attended**

- Programme on manufacturing management and policy at IIM (Ahmedabad).
- Managerial & organizational effectiveness.
- National productivity council PERT & CPM.
- Seminar on project management book of knowledge (PMBOK).
- New frontiers in project management.

- ISO 10006 quality in project management.
- Overview of Theory Of Constraint
- Programme on business excellence by Roy Peacock
- 2<sup>nd</sup> international conference on total cost management
- “War on waste” for world class mfg.
- Implementation of process approach in manufacturing to become globally competitive.
- Workshop on contract labour & law.

## **Achievements**

- **Involved in Establishment and Development of Precision Equipment Division**
  - Only division in Godrej producing non-standard, client/consultant designed product. Unique in nature with low volumes.
  - Manufacturing of wide range of critical equipments like trays, pressure vessels, columns, reactors and heat exchangers for refineries, petrochemical, fertilizers, and chemical processing plants.
  - Worked with international consultants like UOP, UDHE, Power Gas, H&G etc.
  - Processing of different metallurgies stainless steel various grades, copper-nickel, titanium and aluminum alloy, low and high alloy steels.
  - Contract management includes
    - Estimation, preparation of techno commercial offers, negotiation with clients, order booking and payment collections.
    - Settlement of free issue material accounts, penalty waivers and extra claims with clients
    - Logistic of heavy consignments by barge and road movements.
    - Macro order execution planning.
    - Focal point for technical support and clearances from customs, excise, DGTD/JCCI.
    - Development of subcontractors/suppliers in local and international market
    - Support to corporate finance for L/C's, banking formalities and W.I.P working for the divisions.
  - Manufacturing

- Handling different product groups
  - Liaison with companies unions and oppositions
  - Resolving promotion/IR issues for management, staff and worker
- **Infrastructure development for heavy fabrication (63000 sq. ft area) and light fabrication (39000 sq. ft area) at two different locations.**
  - I was the focal point for all decision-making and controls.
  - The job involved visualization, layouting, logistics, integrating various agencies (civil, electrical, maintenance, production, subcontractors, suppliers)
  - Development of suppliers
  - Freezing of technical/capacity specifications
  - Shifting of existing machineries and *Installation, commissioning* of new machines/facilities.
    - Two numbers 150 T cranes
    - Laying of six heavy-duty rail sections throughout the length of operating bay.
    - Gas fired Stress relieving furnace of 8 Mt X 8 Mt X 18 Mt with 250 T boogie carriage, guillotine and hinge door arrangement as per Cooper Heat UK specifications
    - Plate yard with goliath crane.
    - Machinery like heavy-duty plate bending machine, column & boom welding machines with rotators.
- **PEPC for Reliance, IOC, Samsung, Technip, TOYO, UHDE.**
  - In charge of project execution and control process having unique equipment supplies and turn key contracts
  - Developed single window concept for customers.
- **Business Head for Heat Exchanger Business line.**
  - Contributed 33% of business volume in 2002-03
  - Developed a core group to decide on better value added order booking & execution.
- **Development of aerospace culture and infrastructure to become a separate division.**
  - Involved in establishing precision component division focusing on ISRO and Defense orders separately at two locations.
  - Development of AC machine shops with high precision machines.
  - Development of working theme to build aerospace culture.

#### **Assignments during last 7 Years.**

#### **Visiting Faculty Member for VIT Engineering college,**

Third year Engineering ( Production) – Subject –Manufacturing Processes (Welding, Non Conventional machining ) ,

(Mechanical) – Subject – Industrial Engineering & Management

**Sunrise Computer Systems Pvt. Ltd**

Subject Principals Of Project Management With Use Of M S Project.

Programme conducted along with Royal Institute Of Management Bhutan, AT BHUTAN

3 weeks Programme in Pune for Bhutan Govt .representatives On

Project Management, Awareness World Bank Procurement Management.

B C C I – Subjects --Contract Management , Entrepreneurship, Analytical Skills In Projects

**V.I.M.** --- Operations and Manufacturing Management, International Logistics.

**S.I.B.M.**-- Project Management , Operations and Manufacturing Management.

**S.I.H.S.**-- Materials Management

**M.I.T.** -- Operations and Manufacturing Management, Materials Management

**M.M.C.O.E.**-- Materials Management, Operations and Supply chain

Management ,Strategic Management

**MTE Sanjivan Hospital** – Supply Chain Management.

**IMDR** – Project Management

**PVG** - Operations and Supply chain Management, Strategic Management

**SCON** – Materials Management

**Project Management Mentor** – For Three Manufacturing/Service Units at Pune & Mumbai.

**HOBBIES**

- Experimentation on new learning.

**Place: Pune**

**Rajendra V . Deshmukh**

**20/01/2014**